ANNUAL REPORT 2019

Helping kids fight cancer, one trip at a time.

COMPASS TO CARE

The Mike & Sandy Ernsdorff Childhood Cancer Foundation
10TH ANNIVERSARY 2010 - 2020
OUR MISSION FOR 10 YEARS 2010 - 2020

TO HELP KIDS, WHOSE PARENTS HAVE A FINANCIAL NEED, ACCESS LIFE-SAVING CANCER TREATMENT.

Compass to Care is 501 (c)(3) charitable organization. We carry out our mission by scheduling and paying for airfare, bus fare, car rental, gasoline, lodging, parking, taxi fees, train fare, and tolls.

Cover: TENLEY, age 4, braving leukemia
Below: KARTER, age 5, braving brain cancer (left), with his brother Khristian (right)
Compass to Care works every day to support the cancer journeys of children. By lending a hand during this time of need, we impact the lives of these children and their families by:

**ELIMINATING THE BURDEN** of cancer-related travel costs.

**REMOVING THE STRESS** of planning medically-necessary travel.

**PROVIDING ACCESS** to the best cancer treatment available.

**GIVING HOPE** for a child’s cure from cancer.

By helping children get to their treatment each time it is scheduled, we are also ensuring researchers can complete their clinical trials. Our hope is to be a partner in finding a cure for our children and all of the children with cancer who follow in their footsteps.

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**WHY WE EXIST**

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**BOARD OF DIRECTORS**

Kevin McInerney, MBA  
**Board President**  
President, Global Insight Consulting, Inc.

Mike Ernsdorff  
**Board Member**

Sandy Ernsdorff  
**Board Secretary**

Andrew Merrick, JD  
**Board Member**  
Partner, Jenner & Block

Dina Bright, CPA  
**Board Treasurer**  
Principal, Flexic Financial

Brian Greenblatt  
**Board Member**  
President, Middle Mkt. Comm. Banking, CIBC

Anna Golod, MBA  
**Board Member**  
ATSV Sr Manager PMO, Allstate Benefits

Doug Hong, CPA  
**Board Member**  
VP of Accounting, Echo Global Logistics

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**STAFF**

Michelle Ernsdorff-May, MBA  
**Chief Executive Officer**

Audrey Clucas  
**Event & Marketing Specialist**

Celeste Hall  
**Program Associate**

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**ANTHONY**  
age 5  
braving leukemia
Parents struggle to make ends meet when their children are braving cancer. After general household expenses are paid, most have no money left for travel or medical costs. We conducted a research study with the Children’s Oncology Group and found that 30% of all children diagnosed with cancer do not live within 60 miles of the closest pediatric oncologist.

This brings on overwhelming financial challenges for families fighting childhood cancer. The support provided by Compass to Care ensures parents have the financial means to get their children to the hospital for cancer treatment. Though we will never truly know what it means for these families to receive our support, a note like this one gives us a glimpse at just how important our mission and our donors are in their lives.

I’m not even sure I have the proper words of gratitude for the financial help you are providing us when we travel to our son’s Dr. appointments! Not having to worry about large credit card bills arriving in the mail because of hotel and gas expenses is truly a gift! Not having to have the financial stress of travel is huge! We are able to completely focus on our son (the one battling cancer & his little brother who is along for the ride!) You and your organization will forever be in our hearts & memories when we look back on this cancer journey.

Average monthly household income $2,000
42% have less than $200 in the bank

60% have $0 left after their monthly expenses are paid
45% have medical debt
HOW WE HELP

For the children we supported in 2019, our resources were allocated to the following travel expenses.

- Gasoline 36%
- Airfare 18%
- Parking 16%
- Lodging 12%
- Taxi 8%
- Car Rental 4%
- Tolls 3%
- Train Fare 2%
- Bus Fare <1%

Thank everyone there from me and my family for what you have been doing for my daughter. God bless you all.

- Bilal, Bushra’s dad

With Compass to Care relieving fear under extreme circumstances, we have been given the peace and energy to put our efforts into Andrew’s healing, and keep our family close and secure.

- Debra, Andrew’s mom

Compass to Care has helped by taking the financial burden off of our plate when we were going through some of the hardest times we’ve ever been through.

IT HAS BEEN A HUGE BLESSING IN OUR LIVES and we are forever grateful for this organization!

- Alyssa, Karter’s mom

Last year, after a really long hospital stay, I went to leave the parking ramp....and it was over $600! Without your help, I wouldn’t be able to take my daughter to her appointments so she can get better. Thank you so much!

- Amber, Za’Naii’s mom
JON LESTER MEET & GREET
Ten Compass to Care kids got the VIP treatment at Wrigley Field when Cubs pitcher, Jon Lester, invited us as his special guest. We were escorted onto the field, invited into the dugout, and Jon came out to sign autographs and take photos. The night was filled with fun and cheering!

DUBUQUE BREAKFAST BENEFIT
With a focus on Blake Drye and his family’s cancer journey, 300 members of the Dubuque community joined us for our Breakfast Benefit where we raised almost $60,000 to support the cancer journeys of our kids.

BUBBLE FUN RUN IN PARK RIDGE
The bubbles came back to Park Ridge, IL when Compass to Care hosted its annual Bubble Fun Run! The event drew 700 kids, parents, and serious runners who made their way through our bubbly 5K and 1 mile course and helped us raise $27,000 to help our kids travel to cancer treatment.

GOLD RIBBON GALA HOSTED BY THE ASSOCIATE BOARD
Our young professional board put their hearts and souls into making their annual Gold Ribbon Gala a success. With family, friends, and colleagues coming out for a night of food, drinks, dancing, and a silent auction, they raised $14,000 to support our kids.

250,000 AIRLINE MILES RAISED VIA MILES ON A MISSION
United Airlines contacted Compass to Care and asked us to be one of the first charities for their Miles on a Mission campaign. In just 13 days, we raised 250,000 airline miles to help our children travel to distant medical centers for treatment.

A RUNWAY OF DREAMS
For a few magical hours on November 9th, several Compass to Care kids dreamed about their futures while walking the runway in outfits that represented who they want to be when they grow up. Gabriel got to walk down the runway with five players on the Northwestern baseball team in full uniform. Summer’s face lit up when she saw the nurse scrubs and lab coat we picked out for her. Dominic shared the runway with a real-life zookeeper from Lincoln Park Zoo!

As guests learned more about the Compass to Care mission, they generously donated to help our kids get to cancer treatment. With our presenting sponsors — CIBC, Constellation Brands, Leadership’s Calling and the Richard and Diane Templer Family Foundation — we raised over $188,000 to protect the dreams of these children.
Throughout the year, we reach out to our donors, corporations, neighbors, family, and friends to ask for their support as we work to help children travel for cancer treatment. Everyone who says yes helps our kids get one mile closer, one trip closer, one treatment closer to a cancer cure.

Volunteer, join a committee, be part of our Associate Board, sit on our Board of Directors, or find a role that fits you on our website: http://compasstocare.org/current-volunteer-opportunities/
Thank you TO OUR 2019 DONORS FOR HELPING OUR KIDS FIGHT CANCER

PHILANTHROPIST

Silver
$25,000 - $49,999
Abra Prentice Foundation, Inc.
Max and Sunny Howard Memorial Foundation

Bronze
$10,000 - $24,999
100+ Women Who Care
CIBC
Constellation Brands
Dykema Gossett PLLC
Henry Givray & Jill Alberts
Brian & Christie Greenblatt
Pfizer Foundation
Richard and Diane Templer Family Foundation
Theisen Family Foundation

NAVIGATOR

Platinum
$5,000 - $9,999
Chad & Laura Chandlee
Pat & Susan Frangella
LSV Asset Management
Maple & Ash
Matthew & Michelle May
Andrew & Camilla Merrick
Mesirow Financial
The Richard M. Schulze Family Foundation
SmithBucklin Corporation
Wozniak Industries, Inc.

Gold
$1,000 - $4,999
AEG Partners
A.Y. McDonald Mfg. Co.
American Association of Nurse Anesthetists
David & Amy Becker
Kathy Becker
JP & Maggie Beitler
Benesch

Silver
$500 - $999
Anne Patterson
Kyle Peterson
Jonathan & Michelle Russell
Scott & Kraus, LLC
Peter & Leigh Sears
SenecaGlobal, Inc.
Paul Shreve
Siena Capital Partners GP, LLC
St Joseph the Worker
Todd & Kris Stevenson
Nicholas & Susan Jane Sutton
Svoboda Capital Partners
Edward Szofer
Tony & Suzann Theisen
Christopher & Pamela Theisen
Jonathon Turner
Vedder Price
Jennifer Villacci
VWG
Josh & Holly Wiedow

Dubuque Jaycees
Dubuque Morning Optimist
Geisler Brothers Company
Mark Griffin
Jason Hooks
Soni Hudspeth
Jason & Susan Hughes
Michael & Colette Huzinec
Jackson Mfg.
Jennifer Kaiser
Ryan Kantor
Julie Kantor
Kaufman, Hall & Associates, LLC.
Lucie Keating
Maksud Khatri
Kiwanis International Park Ridge
Karmen Koebel
Brad Kreydick
John & Jill Large
Steve & Sandy Lee
Jorge Leon
LifeTough Kids Boxing Club
LDM Ag Services LLC
Kevin & Jill McDonnell
Kevin & Sheila McNerney
Brian & Michelle Mcmahon
Michael Merwin
Mike & Allison Murphy
North Sore Motor Works
Jim & Jane O’Neill
Paramount Ambulance
Chuck & Jacque Rutledge
Mary Schmid
Schoen Family Charitable Trust
Jill Settle
Matthew Shepsky
Doug & Andrea Sidle
Bret Stephens
Tandem Tire & Auto Service
Christopher & Anna Terzich
Jose Victoriano
Lenny & Mags Young
WE SINCERELY APPRECIATE THE SUPPORT WE HAVE RECEIVED FROM ALL OF OUR DONORS, GRANTORS, SPONSORS, FAMILY, AND FRIENDS.

Please visit our website to see an entire list of our donors:
www.CompassToCare.org/2019Donors

We are proud to recognize the following individuals who had gifts made in their honor or memory.

Alyssa
Logan Bateman
Ava Beck
Bob
Norah Bradley
Pierce Broe
Jacob Chandlee
Judi Chandlee
Triston Chandlee
Zayvian Daniels
Quinn Demko
Blake Drye
James Dunn
Mike & Sandy Ernsdorff
Michelle Ernsdorff-May
Khatri Family
Anna Golod
Irene Graves
Tayden Grohs
Mary Catherine Hayes
Steve Howard
Charlie Ingrassia
Paul Ingrassia
Jackson
Briana Josephine
Mike Kelley

Russell Kissling
Nikki Knoepfle
Jo Lobianco
Tim Lobianco
Tom Meyers
Sandi Michel
Molly
Ashley Montgomery
Will O’Brien
JJ Ochoa
Connor Pronovost
Natalia Raginya
Christine Rapp
Kyle Reed
John Ritzert
Clark Rutledge
Gomer Steve Smith
Jamie Straka
Emma Verdun
Joseph Vive
Connor Watson
Anna Weitz
Ryan Wilks
Carter Zapf

MIA, age 4
braving leukemia
The Pediatric Oncology Social Workers, Pediatric Oncologists, and Pediatric Oncology Nurses who care for children with cancer refer the appropriate families to Compass to Care for travel support. We work in close unison with this team throughout each child’s cancer journey. Though the majority of our support has been extended to children in the Midwest, we receive requests for assistance from across the United States.

When possible we say “yes” to any family in need.

**ALABAMA**
- Children’s Hospital of Alabama

**ARIZONA**
- Phoenix Children’s Hospital

**CALIFORNIA**
- California Protons Cancer Therapy Center
- Children’s Hospital of Los Angeles
- Lucile Packard Children’s Hospital Stanford Rady Children’s Proton Therapy Program
- UC Davis Comprehensive Cancer Center
- UCSF Benioff Children’s Hospital
- Ventura County Medical

**COLORADO**
- Children’s Hospital of Colorado

**CONNECTICUT**
- Yale New Haven Children’s Hospital

**FLORIDA**
- All Children’s Hospital
- Johns Hopkins All Children’s Hospital
- Nemours Children’s Specialty Care
- UF Health Shands Children’s Hospital
- UF Proton Therapy Institute

**GEORGIA**
- Children’s Healthcare of Atlanta
- Children’s Hospital of Georgia
- Emory Proton Therapy Center

**ILLINOIS**
- Advocate Children’s Hospital
- Advocate Hope Children’s Hospital
- Ann & Robert H. Lurie Children’s Hospital
- Northwestern Medicine Proton Center
- OSF St. Jude Midwest Affiliate
- Shirley Ryan AbilityLab
- The LaCava Center for Integrative Medicine
- UC Medicine Comer Children’s Hospital
- University of Illinois at Chicago

**IOWA**
- Blank Children’s Hospital
- University of Iowa Children’s Hospital

**INDIANA**
- IU Health Methodist Hospital
- Memorial Hospital of South Bend
- Riley Hospital for Children

**KANSAS**
- Children’s Mercy Hospitals & Clinics

**LOUISIANA**
- Children’s Hospital New Orleans

**MAINE**
- Integrative Therapies for Prevention, Cancer and Chronic Disease
- The Barbara Bush Children’s Hospital

**MARYLAND**
- University of Maryland Medical Center

**MASSACHUSETTS**
- Baystate Children’s Hospital
- Boston Children’s Hospital
- Dana Farber Cancer Institute
- Massachusetts General Hospital

**MICHIGAN**
- Children’s Hospital of Michigan
- CS Mott Children’s Hospital
- Helen DeVos Children’s Hospital
- Children’s Hospital & Clinics of Minnesota
- Mayo Clinic

**MINNESOTA**
- Barnes-Jewish Hospital
- S. Lee Kling Proton Therapy Center
- St. Louis Children’s Hospital

**NEBRASKA**
- The Buffett Early Childhood Institute

**NEW JERSEY**
- Pro cure Proton Therapy Center

**NEW YORK**
- Bernard & Millie Duker Children’s Hospital at Albany Medical Center
- Children’s Hospital at Montefiore
- Memorial Sloan Kettering Cancer Center
- Strong Memorial Hospital
- University of Rochester Medical Center
- Upstate Golisano Children’s Hospital
- Weill Cornell Medical College
WE HAVE RECEIVED REQUESTS TO ASSIST CHILDREN AND FAMILIES ASSOCIATED WITH 85 MEDICAL CENTERS ACROSS THE UNITED STATES.

<table>
<thead>
<tr>
<th>STATE</th>
<th>HOSPITALS</th>
</tr>
</thead>
<tbody>
<tr>
<td>NORTH CAROLINA</td>
<td>Duke Children’s Hospital</td>
</tr>
<tr>
<td></td>
<td>Wake Forest Baptist Medical Center</td>
</tr>
<tr>
<td>OHIO</td>
<td>Cincinnati Children’s Hospital</td>
</tr>
<tr>
<td></td>
<td>Cleveland Clinic</td>
</tr>
<tr>
<td></td>
<td>Nationwide Children’s Hospital</td>
</tr>
<tr>
<td></td>
<td>Ohio State University Wexner Medical Center</td>
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<tr>
<td></td>
<td>Rainbow Babies &amp; Children’s Hospital</td>
</tr>
<tr>
<td>OKLAHOMA</td>
<td>The Oklahoma Proton Center</td>
</tr>
<tr>
<td>PENNSYLVANIA</td>
<td>Children’s Hospital of Philadelphia</td>
</tr>
<tr>
<td></td>
<td>Lehigh Valley Reilly Children’s Hospital</td>
</tr>
<tr>
<td></td>
<td>Roberts Proton Therapy Center</td>
</tr>
<tr>
<td></td>
<td>UPMC Children’s Hospital of Pittsburgh</td>
</tr>
<tr>
<td></td>
<td>Wills Eye Institute</td>
</tr>
<tr>
<td>SOUTH CAROLINA</td>
<td>MUSC Children’s Hospital</td>
</tr>
<tr>
<td>SOUTH DAKOTA</td>
<td>Sanford Children’s Hospital</td>
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<tr>
<td>TENNESSEE</td>
<td>TC Thompson Children’s Hospital</td>
</tr>
<tr>
<td></td>
<td>Vanderbilt Children’s Hospital</td>
</tr>
<tr>
<td></td>
<td>Provision Center for Proton Therapy</td>
</tr>
<tr>
<td>TEXAS</td>
<td>Cook Children’s Hospital</td>
</tr>
<tr>
<td></td>
<td>MD Anderson Cancer Center</td>
</tr>
<tr>
<td></td>
<td>Texas Children’s Hospital</td>
</tr>
<tr>
<td></td>
<td>The University of Texas Medical Branch at Galveston</td>
</tr>
<tr>
<td>UTAH</td>
<td>Primary Children’s Hospital</td>
</tr>
<tr>
<td>WASHINGTON</td>
<td>Seattle Children’s Hospital</td>
</tr>
<tr>
<td>WEST VIRGINIA</td>
<td>Cabell Huntington Hospital</td>
</tr>
<tr>
<td>WISCONSIN</td>
<td>American Family Children’s Hospital</td>
</tr>
<tr>
<td></td>
<td>Children’s Hospital of Wisconsin</td>
</tr>
</tbody>
</table>

**STATEMENT OF FINANCIAL POSITION**
December 31, 2019

<table>
<thead>
<tr>
<th>Current Assets</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash &amp; Equivalents</td>
<td>$322,517</td>
</tr>
<tr>
<td>Inventory</td>
<td>$4,829</td>
</tr>
<tr>
<td><strong>Total Current Assets</strong></td>
<td><strong>$327,346</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Other Assets</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Endowment</td>
<td>$37,815</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td><strong>$365,161</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Total Liabilities</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Due on Credit Card</td>
<td>$2,715</td>
</tr>
<tr>
<td><strong>Net Assets</strong></td>
<td><strong>$362,446</strong></td>
</tr>
</tbody>
</table>

**STATEMENT OF ACTIVITIES**
As of December 31, 2019

<table>
<thead>
<tr>
<th>Revenue</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Businesses &amp; Foundations</td>
<td>$84,600</td>
</tr>
<tr>
<td>Endowment Income</td>
<td>$182</td>
</tr>
<tr>
<td>Fundraising Income</td>
<td>$299,432</td>
</tr>
<tr>
<td>Individual &amp; Others</td>
<td>$83,199</td>
</tr>
<tr>
<td>Investment Income</td>
<td>$6,543</td>
</tr>
<tr>
<td>Interest Income</td>
<td>$43</td>
</tr>
<tr>
<td>Sales Income</td>
<td>$2,161</td>
</tr>
<tr>
<td>Misc</td>
<td>$221</td>
</tr>
<tr>
<td><strong>Total Revenue</strong></td>
<td><strong>$476,381</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Expenses</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Program 90%</td>
<td>$377,130</td>
</tr>
<tr>
<td>Management &amp; General 5%</td>
<td>$21,515</td>
</tr>
<tr>
<td>Fundraising 5%</td>
<td>$20,941</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>$419,586</strong></td>
</tr>
</tbody>
</table>

| Change in Net Assets        | $56,795             |

See a full view of our audited 2019 financials online: www.CompassToCare.org/childhood-cancer-commitment
DOMINIC, age 6
braving brain cancer

Compass to Care, a 501(c)(3) charitable organization, ensures children, whose parents have a financial need, can access life-saving cancer treatment. We carry out our mission by scheduling and paying for airfare, bus fare, car rental, gasoline, lodging, parking, taxi fees, train fare, and tolls. EIN 27-0885690.

www.compassstocare.org  |  info@compassstocare.org  |  @CompassToCare

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(773) 657-3269

DUBUQUE
Schmid Innovation Center
900 Jackson St., Suite LL5-2H
Dubuque, IA 52001
(563) 251-0458

The Mike & Sandy Ernsdorff Childhood Cancer Foundation
10TH ANNIVERSARY
2010 - 2020